

Outside Sales Representative

Northern Texas and Oklahoma Region

Are you interested in joining a sales driven company with winning selling strategies, a rewarding compensation plan and best in class operations to support your success?

Waco, a national distributor of filtration and separation solutions with branches nationwide is seeking a motivated sales professional who has industrial sales experience, filtration experience a must for our Gulf Coast sales team.

If you thrive on hunting for new business, have a minimum of 5 years of industrial sales experience, have a proven growth track record and you are interested in a challenging, supportive sales environment that provides rewarding incentive compensation and a complete benefits package, please forward your resume with a letter of introduction to dwosczyzna@wacofilters.com

About Waco

Waco is a one-stop shop for air, liquid, gas, HVAC & dust collection filters with branches nationwide. Our goal is to provide value added solutions that reduce our customers overall cost of filtration and improve their profitability.

The company has strong regional presence in the Northeast, Southeast, the Gulf Coast, Midwest, and West Coast. The regional locations are knitted together by an Enterprise Management System that consolidates all purchasing, inventory, sales, shipping, and accounting so that customers throughout the Waco network receive the same first class service.

About the Job

As an **Outside Sales Professional** for Waco Filters, you will be responsible for achieving maximum penetration of all assigned accounts. Specific responsibilities include developing plans/strategies for effective attainment of account sales objectives and improved profitability, hunting for new customers, and to grow your professional and product knowledge.

Join **Waco Filters** and you will enjoy an excellent benefits package including but not limited to: a rewarding compensation plan, medical, dental, vision, life & disability insurance, 401k plan, tuition reimbursement, paid vacation, holiday & sick days.

For consideration, please email your resume and cover letter with salary expectations to: dwosczyzna@wacofilters.com